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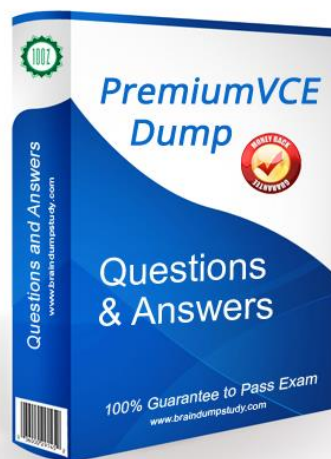
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Exam : **000-450**

Title : **Midrange Storage Sales V1**

Vendor : **IBM**

Version : **DEMO**

NO.1 A customer has the following requirements, 24TB raw capacity. Which IBM storage system could best fulfill the requirements?

- A. Storwize V3700
- B. Storwize V7000
- C. Flex System V7000
- D. SVC CG8

Answer: A

NO.2 What is a feature of the Storwize V7000 that is not available in the StorwizeV3700?

- A. Thin Provisioning
- B. Real Time Compression
- C. Flash Copy
- D. Storage Migration

Answer: B

Explanation:

Explanation/Reference:

https://www.ibm.com/developerworks/community/blogs/storage_redbooks/entry/comparison_of_storwize_v3700_v5000_v7000_on_one_page?lang=en

NO.3 The sales specialist is recommending a TCS7620 to achieve greater efficiency with the current environment. Which problem will this address?

- A. The backup window
- B. The need to send tapes off site
- C. The performance of their primary applications
- D. The need to purchase additional primary storage

Answer: A

Explanation:

Explanation/Reference:

<http://www.redbooks.ibm.com/Redbooks.nsf/RedbookAbstracts/tips0990.html?Open>

NO.4 A customer with an existing TS3100 tape library has a need to add an additional LTO6 half height drive. They have existing LTO4 tapes.

Choose the appropriate access level that the LTO6 will provide them.

- A. The customer will be able to write to the LTO4 but unable to read
- B. The customer will be able to write and read from LTO4 media
- C. The customer will be able to read and will be unable to write to the LTO4 media
- D. The customer will be unable to access LTO4 media

Answer: C

NO.5 A customer is running a different host protocols in their data center. What host protocols can be connected to the Storwize V7000, if the customer wants to gain benefits from the embedded Real Time Compression function?

- A. FCoe and FCP
- B. iSCSI, FCoe and FCp

- C. FCP and Ethernet
- D. SAS, FCP and FCoE

Answer: D

NO.6 What organization within IBM provides pre-sales Technical Support to both IBM and Business partners areas such as configuration support and technical Q&A.

- A. Lab services
- B. Techline
- C. ATS
- D. Compete Center

Answer: B

NO.7 Through analysis of a customer environment it has been determined that they need to add about 8TB of Tier 0 Storage. The customer is also planning to add 10 TB of space with Storwize V7000.

What is the best option of adding the Tier 0 space?

- A. Add SSDs to the Storwize V7000 configuration.
- B. Externally visualize a Flash System 820 with the Storwize V7000
- C. Add an additional Storwize V7000 with SSDs and cluster together.
- D. Externally virtualize a Storwize V3700 with SSDs included in the system

Answer: A

NO.8 After identifying a customer business requirements and gathering information on their storage environment. The sales specialist determines that the IBM Storwize V7000 would be the ideal solution for this customer because they are.

- A. A SAS attach server environment
- B. An IBM IOS version 7 customer
- C. A small mainframe customer with a Z590 with z/OS
- D. A system Z customer running z/OS with DS8000 storage.

Answer: D

NO.9 Performance data for the Storwize V7000 can be viewed through which means?

- A. Only through a Storwize V7000 GUI interface
- B. Only through Tivoli Storage Productivity Center
- C. Both Storwize V7000 GUI interface and Tivoli Storage Productivity Center
- D. Only through the C/MOM and only with Tivoli Storage Productivity Center Select

Answer: B

Explanation:

Explanation/Reference:

https://publib.boulder.ibm.com/infocenter/tivihelp/v4r1/index.jsp?topic=%2Fcom.ibm.tpc_V422.doc%2Ffqz0_r_whats_new_release_4.2.2.html

NO.10 A customer needs a storage solution for archiving his CCTV (closed circuit television) workload.

What is the best cost performance optimized solution?

- A. IBM Storwize V3700 with SSD only
- B. IBM Storwize V3700 with 10K rpm drives and SSD
- C. IBM Storwize V3700 with 15Krpm drives
- D. IBM Storwize V3700 with turbo feature and NL-SaS drives

Answer: B

Explanation:

Explanation/Reference:

<http://public.dhe.ibm.com/common/ssi/ecm/en/tsd03157usen/TSD03157USEN.PDF>

NO.11 An existing IBM storage customer is looking to increase the capacity on their DCS3700. Where would the sales specialist go to download the capacity calculator in order to do this?

- A. STG Storage sales accelerator tools portal.
- B. IBM support portal website
- C. ibmdsseries.com website
- D. Competeline website.

Answer: C

NO.12 A customer has a cluster of servers and needs to reduce their backup time by as much as 80%. What IBM Storage Solution could meet their requirements with minimum implementation and installation time?

- A. Storwize V700 with easy tier
- B. TS7620 Protect tier
- C. TS3500 with LTO6 drives
- D. Flash systems 820

Answer: D

NO.13 A customer is interested in a Storage solution that can offer compression. What advantage would the Storwize V7000 offer?

- A. Real Time Compression
- B. Post Process Compression
- C. Host Based Compression
- D. Hash Based Deduplication

Answer: A

Explanation:

Explanation/Reference:

https://www304.ibm.com/partnerworld/wps/servlet/ContentHandler/stg_ast_sto_wp_v7000_real_time_compression

NO.14 A customer has a need for a midrange Storage Solution that provides both block and file access and also supports 200 snapshots per volume.

What solution best meets the customer needs.

- A. IBM N6210
- B. IBM Storwize V3700

- C. IBM TS7620
- D. IBM DCS3700

Answer: B

NO.15 During a meeting with a customer they discuss a data base application that has very high I/O requirements.

What IBM storage solution should be discussed with this customer?

- A. DS3500
- B. Storwize V3700
- C. N3240
- D. Flashsystem 820

Answer: B

Explanation:

Explanation/Reference:

<http://public.dhe.ibm.com/common/ssi/ecm/en/tsw03192usen/TSW03192USEN.PDF>